



## Options to Go Green with SCE and Energy Solutions Providers

# NEW OFFERS TO CREATE A CLEANER GRID OF THE FUTURE — TOGETHER

Southern California Edison (SCE) is evolving the California electrical grid to a cleaner, more advanced version to support more customer choice with clean energy resource options. We contracted with various energy solutions providers to help your business better manage its energy use through a variety of non-carbon-emitting clean energy solutions such as energy efficiency, demand response, distributed solar photovoltaic generator, and energy storage.

These energy solutions providers may be reaching out to inform you about their offerings and how they may meet your energy needs.

These companies offer clean resource options, which can lessen dependence on natural gas generation in Southern California. In addition to existing SCE customer contracts and programs, these providers' programs, will offer additional options to help SCE's customers manage their electricity needs.

Participation in these solutions may include:

- installing more energy efficient systems,
- shifting electricity use to off-peak times of day,
- installing solar or energy storage to offset your energy use, and/or
- demand response.

The energy service providers under contract with SCE for specific products and services are listed on the back page. Business customers can contact your SCE representative if you have any questions and to identify all the available options to help meet your energy needs.

You may also visit [on.sce.com/businessincentives](https://on.sce.com/businessincentives) or [sce.com/residential](https://sce.com/residential) for more information on SCE's existing contracts with energy solutions providers, as well as other customer programs and services.

**Business customers may also contact the Business Customer Solutions Team (BCST):**

**1-844-834-8761**

**Energy Solutions Providers:**

**Facility Solutions Group**

**Generate Capital**

**HEBT**

**NRG**

**Onsite Energy — A Willdan Company**

**Stem**

**Sterling Analytics**

**SunPower**

**Swell Energy**

**Thule Energy Storage**

**For more information about SCE's programs, please visit:**

**[on.sce.com/businessincentives](https://on.sce.com/businessincentives)  
[sce.com/residential](https://sce.com/residential)**



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HEBT provides reliable Energy Management Services which combines energy storage and advanced analytics to provide savings and reduce costs without additional investments from Host Customers. As an energy solution provider, HEBT delivers permanent demand reduction and demand response without impacting operations of each location. HEBT also offers customized performance options with guaranteed cost savings and no capital outlay from Host Customers.

Email: [Electrodes@sk.com](mailto:Electrodes@sk.com)



The Facility Solutions Group Energy Efficiency program leverages energy efficiency equipment associated with compressed air, refrigeration, lighting and process systems (cooling, heating, and material transport) that will result in decreased energy use for SCE's commercial and industrial customers.

Edan Simpson, Business Development Manager  
Email: [OCinfo@ice-energy.com](mailto:OCinfo@ice-energy.com)  
Phone: 714-325-1071  
[www.lm-scenergy.com](http://www.lm-scenergy.com)



Onsite Energy provides identification and implementation of energy efficiency projects such as lighting, compressed air, process improvements and HVAC optimization and controls that result in decreased energy use for SCE's commercial and industrial customers.

Richard T. Sperberg  
Email: [rsperberg@willdan.com](mailto:rsperberg@willdan.com)  
Phone: 760-476-4140  
[www.willdan.com](http://www.willdan.com)

## THULE ENERGY STORAGE

Thule Energy Storage delivers distributed, grid-scale, thermal energy storage solutions to manage peak HVAC load and improve energy efficiency. Thule Energy Storage provides SCE's commercial and industrial customers high efficiency HVAC systems coupled with its Ice Bear Energy Storage solution. The solution provides a way to realize peak energy savings while extending the life of HVAC assets.

Kyle Schmidt  
Email: [KSchmidt@thuleenergystorage.com](mailto:KSchmidt@thuleenergystorage.com)  
Phone: 949-561-0795



GENERATE CAPITAL

The Generate Capital Cool2Save program featuring evaporative pre-cooling technologies from Evaporcool and Integrated Comfort Inc., provides a way to increase the efficiency of existing air-cooled HVAC systems while reducing electrical energy usage. Best suited for users of large packaged rooftop units and air-cooled chillers, we reduce peak demand through improving HVAC efficiency.

Matt Lugar  
Email: [matt.lugar@generatecapital.com](mailto:matt.lugar@generatecapital.com)  
Phone: 415-360-3063, x130  
[www.generatecapital.com](http://www.generatecapital.com)



Sterling Analytics provides LED lighting retrofits and other solutions including light HVAC with variable frequency drives, damper controls and energy management systems (EMS) to improve energy efficiency and sustainability.

Mike Carella  
Email: [mcarella@sterlingplanet.com](mailto:mcarella@sterlingplanet.com)  
Phone: 608-332-6343  
[www.sterling-analytics.com](http://www.sterling-analytics.com)



NRG Curtailment Solutions' demand response program provides an automated method to reduce the commercial and industrial customers' use of electricity during peak demand periods when needed to support the electrical grid.

Robert Hanvey  
Email: [dr-info@nrg.com](mailto:dr-info@nrg.com)  
Phone: 877-711-5453  
[demandresponse.nrg.com](http://demandresponse.nrg.com)



Stem provides energy storage and energy management solutions to help customers reduce consumption of electricity from the grid, manage load in support of SCE's demand response programs, and monitor real-time energy use.

Email: [info@stem.com](mailto:info@stem.com)  
Phone: 415-937-7836  
[www.stem.com](http://www.stem.com)



SunPower installs onsite solar power systems that will help reduce the overall energy consumption from the grid.

Nathan Griset  
Email: [Nathan.Griset@sunpower.com](mailto:Nathan.Griset@sunpower.com)  
Phone: 510-260-8599  
[www.sunpower.com](http://www.sunpower.com)



Swell is a smart, clean energy company on a mission to modernize the grid by delivering smart energy solutions to consumers, utilities, and grid operators.

Email: [support@swellenergy.com](mailto:support@swellenergy.com)  
Phone: 310-340-0493  
[www.swellenergy.com](http://www.swellenergy.com)

*SCE has contracted with a number of authorized energy solution providers who develop, offer, and manager their own programs for SCE customers. Customers receive services/compensation directly from these energy solution providers based on the individual agreements with these energy storage providers. SCE is not a party to these individual customer agreements and SCE has no contractual obligations to customers that are party to these agreements. Energy solution providers are responsible for meeting their contractual commitments to SCE. If an energy solution provider does not meet its contractual obligations under its agreement with SCE, SCE may terminate the agreement. Customers should thoroughly review the terms and conditions of these individual customer agreements so they are fully informed of their rights and obligations under the agreement before contracting with an energy solution provider.*

